



# AgKI - Request for Quote

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KI PERENNIAL GRASSES PROJECT 2025

Agriculture Kangaroo Island (AgKI)

E: [admin@agki.com.au](mailto:admin@agki.com.au)

W: [www.agki.com.au](http://www.agki.com.au)

## Version Control

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1	Draft released for AgKI project steering committee to approve	15 Nov 2024

## Agriculture Kangaroo Island (AgKI) Contact Details

Anna Osman, Executive Officer  
PO Box 794  
Kingscote SA 5223  
E: [admin@agki.com.au](mailto:admin@agki.com.au)  
W: [www.agki.com.au](http://www.agki.com.au)  
F: [www.facebook.com/AgricultureKI](https://www.facebook.com/AgricultureKI)  
ABN 71 239 935 093

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## INTRODUCTION

Agriculture Kangaroo Island Incorporated (AgKI) is the peak body for agriculture and primary production on Kangaroo Island since 1996. With approximately 150 primary producer members, we represent members across the breadth of the island, including both grain and livestock producers, along with other farming and production activities.

Agriculture Kangaroo Island Inc plays an essential role in supporting primary production and agriculture development on Kangaroo Island. We support our primary producer and industry members through advocacy, research, policy development and education, training and skill development with a proven track record in delivering research and development programs on Kangaroo Island.

## OVERVIEW

AgKI in partnership with Kangaroo Island Landscape Board are seeking to contract a consultant to deliver a collaborative project that will explore the opportunities, challenges and practical on-ground aspects of establishing and maintaining perennial pasture systems on Kangaroo Island including, but not limited to, cost benefits, co-benefits and establishment and maintenance requirements.

The key outcome of this project is a locally relevant, user-friendly guide to the establishment and ongoing management of perennial pastures on Kangaroo Island that farmers can use to make informed financial and practical decisions with.

## SCOPE OF WORK

Investigation of both multi-species and single species plantings.

Undertake a desktop review from previous perennial pasture trials, demos and case studies on KI and incorporate information as appropriate.

Undertake an investigation with KI farmers and local agronomists to better understand who has perennials, what works and what doesn't (people's methods of seeding and site prep and grazing especially in the early stages of establishment), why they don't have perennials etc.

Quote to include details of the proposed approach and number of farms to be investigated.

**Note:** *There are approximately 300 farms on KI and approximately 100 farms with perennials.*

Use results of the investigation and other sources of information to develop a booklet/factsheet containing information on:

- What perennial species are most suitable for the range of soils, pH and rainfall on KI (multi-species and single species plantings)
- How best to establish and maintain perennial pastures on the range of soils and rainfall on KI, including seeding and grazing techniques and fencing/paddock requirements
- Implications of fencing set-ups and grazing management
- Weed and vermin management pre and post sowing
- Barriers to adoption
- Per hectare cost estimates for establishment
- Production benefits - carrying capacity
- Realistic expectations on what success looks like
- Produce a decision matrix that informs: species selection, how best to establish and maintain perennial pastures on the range of soils and rainfall on KI, including seeding and grazing techniques and fencing/paddock requirements

Produce case studies of properties that have successfully established perennial pastures. These should cover the range of soils and rainfall on KI. Specify number of case studies to be produced in quote.

Deliver 2 x field days to promote the findings and products developed by the project. The cliental for this work are the commercial broad acre farmers on Kangaroo Island The products produced must be based on cost-effective, best practice options that are suitable for KI conditions

Successful contractor will be required to provide regular updates to the project steering committee and must obtain their approval on methods, draft case studies, field day locations, farmers to contact etc

Quote provided must detail:

- Price (including breakdown of costs),
- Proposed approach and delivery method,
- Experience delivering similar projects,
- Understanding of the requirement

**TIMEFRAME**

- Contractor to commence week ending 13 January 2025
- Project Completion week ending 12 December 2025

<b>KI Perennial Pastures Project</b>		
<b>Timeframes</b>		
<b>Activity</b>	<b>Week ending</b>	<b>Comments</b>
Issue RFQ	22-Nov-24	
RFQ Closes	13-Dec-24	
Assessment & Award	20-Dec-24	
Commence	13-Jan-25	
First Steering Committee meeting	14-Feb-25	approve method, farmers to approach & deliverables timeframes (case study outlines, fact sheet contents & approach, field days month & locations). Approve progress claim 1
Second Steering Committee meeting	16-May-25	update on progress. Approve progress claim 2
Third Steering Committee meeting	15-Sep-25	draft fact sheets to be reviewed, draft case studies to be reviewed, field days to be scheduled/delivered Approve progress claim 3
Fourth Steering Committee meeting	14-Nov-25	draft deliverables to be approved (fact sheets, case studies and survey/results from field days). Approve progress claim 4
Project completion	12-Dec-25	final deliverables approved by Steering Committee and presented to AgKI Board and KILB Board. Approve progress claim 5 (final payment)

**BUDGET**

A total budget of \$45,000 (ex GST) has been allocated to the delivery of this project.

The quote submitted does NOT need to include the following expenses:-

- Fact sheet & case study artwork/design/printing
- Field day advertising/catering

## QUOTE REQUIREMENTS

Quote provided must include:-

- Understanding of the requirement
- Price (including breakdown of costs based on timeframe deliverables above ie total for five (5) progress claims)
- Proposed approach and delivery method,
- Experience delivering similar projects,

## ASSESSMENT CRITERIA

The following assessment criteria and weighting will be used by the Steering Committee in their assessment with the final approval to award the contract coming from the AgKI Board.

- Price (25%),
- Experience delivering similar projects (25%),
- Proposed approach and delivery method (25%),
- Understanding of the requirement (25%)

## SUBMISSION

Requests for quote need to be submitted to

Anna Osman, Executive Officer AgKI

**by 4.00pm Friday 13 December 2024**

[admin@agki.com.au](mailto:admin@agki.com.au) (confirmation of receipt of submission will be sent)